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Contact:

Pack Fancher
KippsDeSanto & Co.
(703) 442-1406
pfancher@kippsdesanto.com

KippsDeSanto Announces Formation of CyberSecurity & Intelligence Advisory Council

CIA's Former CIO and Past Deputy Director of NSA Introduced as Council Members at CyberSecurity & Intelligence Perspectives Event

McLean, VA - April 12, 2010 – Defense and technology investment bank KippsDeSanto & Co. announced the formation of its CyberSecurity & Intelligence Advisory Council (CIAC) last week at an exclusive event the firm hosted for leading industry executives at the Ritz Carlton in Tysons Corner, Virginia. The CIAC's mission is to provide strategic advice and analysis to KippsDeSanto clients across the CyberSecurity and Intelligence markets.

Accepting appointments as the founding members of KippsDeSanto's CIAC are William Crowell and Alan Wade. Both executives have had long and distinguished careers working in government agencies at the forefront of protecting our nation from security attacks, as well as active roles in the technology community.

Bob Kipps, Co-Founder and Managing Director of KippsDesanto, said, "The CIAC is an extension of KippsDeSanto's continued focus on the CyberSecurity and Intelligence markets and affords our clients and our firm unique perspectives and understanding of the critical challenges facing our nation as it defends itself against security threats. The KippsDeSanto CIAC is yet another differentiator for our firm in providing depth of resources and expertise to enable our technology clients to achieve their strategic objectives."

William Crowell is nationally renowned for his IT, Security and Intelligence Systems leadership and experience. He has held various senior positions within the National Security Agency, including Deputy Director of the Agency and Deputy Director of Operations. He has also served as President and CEO of Cylink Corporation from 1998 to 2003, and currently holds various leadership, director and advisory positions for a host of public and private companies as well as U.S. Government Agencies.

Alan Wade served as the Chief Information Officer of both the Central Intelligence Agency and the United States Intelligence Community. Additionally, he held a series of senior positions, including Director of Security, at the CIA. Mr. Wade remains active in the technology community as a director or advisory board member for several technology companies.

“KippsDeSanto is a preeminent investment bank that understands the dynamic market environment in which today’s CyberSecurity and Intel companies operate,” explained Mr. Crowell. “The firm is clearly committed to best serving its technology clients through a combination of industry expertise and depth of M&A experience.”

Alan Wade added, “I am looking forward to working with the firm in their continued efforts to serve the Cyber and Intel community. As a board member, I see firsthand the importance of having a transaction advisor who not only understands how to successfully navigate the waters of a complex M&A transaction but who is also adept at understanding their client’s technology and business at a granular level.”

KippsDeSanto announced the formation of the CIAC at its second “CyberSecurity & Intelligence Perspectives” event on April 6th at the Ritz-Carlton, Tysons Corner. The event brought together nearly 70 decision makers, thought leaders and senior executives across the federal and private sector.

Mr. Crowell and Mr. Wade were featured speakers in the event’s panel discussion, which explored how the intelligence community and private sector organizations are dealing with the dynamic CyberSecurity and Intelligence landscape. The interactive discussion addressed timely themes in today’s market, including:

1. The convergence of playing both defense and offense in combating security threats.
2. The exponential problems that occur when technology does not adequately incorporate security measures from inception.
3. Challenges around cyber attack attribution.
4. The need for multi-national dialogue to stem the global cyber threat environment.

At the event, the CIAC members also emphasized the critical role played by innovative technology entrepreneurs in enabling federal agencies to successfully address a very real and growing security threat.

About KippsDeSanto & Co.

KippsDeSanto & Co. is an investment bank focused on delivering exceptional results for leading, growth oriented defense and technology companies. We leverage our creativity and industry experience to provide M&A, private financing, and strategic consulting. KippsDeSanto’s team has advised on over 100 transactions totaling more than \$10 billion in deal value. Capitalizing on real-time industry trends and in-depth technical and strategic analysis, our solutions-driven approach is highly structured and uniquely tailored to each client. KippsDeSanto is recognized for its market insight and broad industry relationships. We help market leaders realize their full strategic value. KippsDeSanto is not affiliated with any other company mentioned in this release. For more information, visit www.kippsdesanto.com.