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## KippsDeSanto's DealView — Top 10 M&A Deals of the Quarter

KippsDeSanto & Co., a leading Aerospace / Defense investment bank, is pleased to announce its "Top 10 Deals of the Quarter" in the Aerospace / Defense and Government Technology Solutions industry for the quarter ended September 30, 2015. The table below is our take on the most notable announced M&A transactions—not only based on size, but also for strategic importance and/or impact on the sector.

(\$ in millions) Date Announced	Buyer / Target	Target Description	Target Sector	Enterprise Value	EV / LTM	
					Revenue	EBITDA
9/23/15	BBA Aviation / Landmark Aviation	Provides refueling and other ground services at airports, including fixed based operator (FBO); maintenance, repair, and overhaul (MRO); and aircraft management services	Aerospace	\$2,065 <sup>(1)</sup>	NA	12.8x
8/31/15	Computer Sciences Government Services / SRA	Provides IT and professional services to the U.S. Federal Government through two business groups, Health & Civil National Security	Government Technology Solutions	2,277 <sup>(2)</sup>	1.65x <sup>(2)</sup>	11.8x <sup>(2)</sup>
8/27/15	Carlyle Group / Novetta	Provides advanced analytics software and solutions to detect threat and fraud, and protect high-value government networks, as well as cyber and discovery analytics, data analytics, and intelligence solutions	Government Technology Solutions	ND	ND	ND
8/11/15	Salient Federal / CRGT	Provides information management and technology services to defense, homeland security, intelligence, and Federal civilian agencies in the U.S.	Government Technology Solutions	ND	ND	ND
8/10/15	Berkshire Hathaway / Precision Castparts	Manufactures and sells metal components and products to the aerospace, power, and general industrial and other markets worldwide	Aerospace	37,200	3.76x	14.0x
7/28/15	GKN / Fokker Technologies	Designs, develops, and manufactures aircraft components and systems for aircraft manufacturers worldwide	Aerospace	776	0.92x	9.2x
7/28/15	TransDigm / PneuDrualics	Designs, develops, manufactures, and supplies precision hydraulic components for the aerospace industry worldwide	Aerospace	325 <sup>(3)</sup>	ND	ND
7/23/15	Veritas Capital / Alion Science and Technology	Provides engineering, IT, naval architecture, and operational solutions for defense, civilian government, foreign governments, and commercial industries worldwide	Government Technology Solutions	714	0.74x	10.5x
7/20/15	Lockheed Martin / Silkorsky	Designs, manufactures, and services military and commercial helicopters and fixed-wing aircraft	Defense	9,000 <sup>(4)</sup>	1.21x	13.0x
7/13/15	GardaWorld / Aegis Group <sup>(5)</sup>	Provides holistic private security and consultancy services, including physical security and protection, training, threat extortion, crisis and kidnap response, and business intelligence and risk management, to government agencies and corporate clients worldwide	Government Technology Solutions	ND	ND	ND

- (1) Enterprise Value includes a \$240 million tax benefit  
(2) KippsDeSanto estimate inclusive of stock component  
(3) Enterprise Value includes a \$107 million tax benefit  
(4) Enterprise Value includes a \$1.9 billion tax benefit  
(5) KippsDeSanto & Co. advised Aegis Group in its sale to GardaWorld  
ND = Not Disclosed

### Of the above transactions, the following were especially noteworthy:

Our Aerospace and Defense Deal of the Quarter was Berkshire Hathaway's offer to acquire Precision Castparts Corp. ("PCC") for \$37.2 billion. Not only is this Warren Buffett's largest acquisition to date, but it is also the largest Aerospace M&A transaction of all-time. The deal signals Buffett's confidence in the Aerospace industry, as both commercial air travel demand continues to rise and backlogs of original equipment

manufacturers (“OEMs”), such as Boeing and Airbus, remain strong.

Our Government Technology Solutions Deal of the Quarter was the announced acquisition of SRA by CSC Government, which is set to close by the end of November upon the completed spin-off of CSC’s public-sector business into a separate publicly traded company. The \$2.3 billion deal includes a cash payout to SRA shareholders, the assumption of existing SRA debt, as well as consideration in the form of CSC Government stock. With the acquisition of SRA, CSC Government will become the largest pure-play IT services provider, with estimated FY2015 revenue of over \$5.5 billion.