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KippsDeSanto & Co. Advises Global Net Services on its Sale to Information Innovators

KippsDeSanto & Co. is pleased to announce the acquisition of our client, Global Net Services, Inc. ("GNSI" or the "Company"), by Information Innovators, Inc. ("Triple-i"), a portfolio company of DFW Capital Partners. The acquisition provides additional Healthcare Information Technology ("HIT") qualifications to Triple-i and further expands its Federal healthcare presence into the Food and Drug Administration ("FDA").

Headquartered in Rockville, MD, GNSI is a leading provider of application development, systems and software engineering, and Business Intelligence services for Federal government customers, primarily within the FDA. The Company has significant expertise in advanced technologies and demonstrates strong thought leadership within the Federal HIT arena. GNSI leverages a set of proprietary methodologies and processes, and maintains a cadre of highly skilled personnel, with deep subject matter expertise and professional certifications.

GNSI's strong performance within the FDA resulted in a prime award on the FDA's multi-billion dollar Enterprise System Life Cycle Management Support ("ELMS") acquisition program, and to date, the Company remains one of the most successful contractors on the vehicle.

As a key addition to Triple-i's HIT strategy, GNSI provides access to a new customer set to expand on Triple-i's healthcare presence in the Department of Veterans Affairs. In addition, GNSI will benefit from Triple-i's diverse breadth of IT capabilities in order to enhance its support to the FDA and its efforts to protect public health by ensuring the safety and efficacy of the nation's food and drug supply.

We believe this transaction demonstrates several key trends in the government solutions M&A environment:

- Differentiation remains paramount to attracting acquisition interest, whether it is technology, intellectual property, or customer access
- Prime positions on large, long-term contract vehicles that transition to the acquirer drive value; however, buyers and investors are increasingly focused on companies with strong past performance, customer relationships, and a track record of awards under these vehicles
- Enhanced level of private equity investor participation both as a direct buyer (seeking a platform) and via existing portfolio companies

KippsDeSanto & Co. is an investment bank focused on delivering exceptional M&A and financing transaction results for leading technology and defense companies. For more information on KippsDeSanto & Co., please visit www.kippsdesanto.com.



We welcome the opportunity to discuss how KippsDeSanto & Co. can help you achieve your strategic objectives.

PRESS RELEASE

Information Innovators Inc. (Triple-i) Acquires CMMI Level 3 Software Development Company, Global Net Services, Inc.

Springfield, VA, September 4, 2014 — **Information Innovators Inc.** ("Triple-i"), a professional information technology services company serving Federal Government agencies and departments, today announced its acquisition of **Global Net Services, Inc.** ("GNSI"). GNSI provides IT systems engineering, software development and related services focused primarily on serving the Health IT solutions needs of the Food and Drug Administration ("FDA"). The acquisition is expected to significantly strengthen and expand Triple-i's solutions portfolio and IT offerings to its Federal Government customers. The combination enables Triple-i to further enhance its client solutions in the areas of software and systems development, hosting and cloud services, business intelligence and geospatial information systems.

"These are critical and compelling times for our government as they move toward a technological convergence," says Steve Ikirt, CEO of Triple-i. "Bringing together Triple-i and GNSI enhances our capabilities to best enable and support the solutions that our customers seek to achieve their mission success. We are excited about what this highly-complementary merger of two great firms represent and welcome GNSI to the Triple-i family."

Ori Reiss, Founder and CEO of GNSI stated, "We are very excited about how our combined strengths can support our customer missions. Together with Triple-i, GNSI can expand its reach into other U.S. government agencies and will provide us with the resources to accelerate our growth, broaden capabilities to serve our clients and enhance career opportunities for our staff." Mr. Reiss is staying on board to run the GNSI business unit.

The merger combines the enterprise-level technology services experience and expertise of Triple-i with the robust CMMI Level 3 software and systems development, hosting and cloud services, business intelligence and geospatial information systems capabilities and talent of GNSI. By complementing the 600 Triple-i professionals with GNSI's subject matter experts and development staff, the combined organization will provide clients access to one of the most agile large businesses supporting the Federal Government IT, under the direction of Triple-i CEO Steve Ikirt.

GNSI was represented by KippsDeSanto & Co. as financial advisor and Holland & Knight LLP as legal counsel. Triple-i, a portfolio company of DFW Capital Partners, was represented by Ropes & Gray LLP as legal counsel.

About Information Innovators Inc.

Information Innovators Inc. is a professional services company dedicated to delivering best-value IT services and solutions through the innovative application of our employees' experience and state-of-the-art technologies. Triple-i brings process-based solutions to high-risk, complex Federal Government initiatives through its three business lines—Health IT, Defense, Federal, and Intelligence and Geospatial Solutions. Triple-i has core capabilities in the areas of IT operations and maintenance, Enterprise-level IT consolidation, Cloud hosting, Health IT solutions, and cyber security.

Triple-i was founded in 2001 and is headquartered in Springfield, VA. Currently, Triple-i provides IT services for nine Federal Departments including Veterans Affairs, Department of Defense, Transportation, Health and Human Services, Commerce, Justice, Homeland Security, Interior, and Treasury. For more information, visit www.iiinfo.com.

About Global Net Services, Inc.

Global Net Services, Inc. provides software and systems development, hosting and cloud services, business intelligence and geospatial information systems to the FDA and Department of Education providing decision support to the policy makers. GNSI has a resource pool of world-class talented program managers, software and web developers, system engineers, business analysts specializing in the areas of Health IT Solutions. Its capabilities span the application development; systems integration and IT support services.

GNSI was started in 1995 by Ori Reiss, Founder and CEO, and is headquartered in Rockville, Maryland.