

Services

**Kipps DeSanto** 

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### **Getting Deals Done**

 KippsDeSanto has closed and / or announced 110+ transactions since 2020, leveraging our team's ingenuity to achieve optimal results for our clients through some of the most challenging industry dynamics, economic conditions, and world events in modern history

### **Select Transaction Success**





















































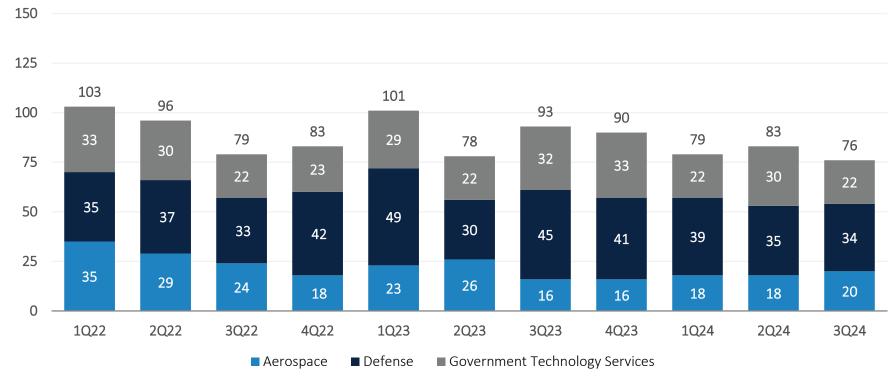


June 2023



### **M&A Trends & Activity**

- Deal volume in 3Q24 saw a marked decrease despite growing anticipation of further Federal Reserve rate cuts
- Recent rate cuts are expected to drive up deal volume, as recessionary concerns begin to wane. Cash-flush buyers are anticipated to occupy the M&A market with strong corporate balance sheets, as private equity firms look to deploy their ample dry powder.



- Aerospace deal volume has increased compared to last quarter as strong commercial aerospace demand has finally begun to overcome the persistent supply chain and production challenges which plagued the first half of 2024
- Defense deal volume through the third quarter of 2024 lagged compared to the same period in 2023, although the sector remains relatively strong due to ongoing geopolitical tensions, increasing modernization efforts, and significant investments in key defense programs
- Government Technology Services ("GTS") deal volume decreased from 2Q24 to 3Q24; however, the government's focus on modernizing legacy systems across the cybersecurity, information technology ("IT"), and artificial intelligence ("AI") space is expected to increase M&A activity

Source: S&P Capital IQ



# Highlighted 3Q24 Industry Transactions



EV: \$475.0M

EV / Revenue: ND

EV / EBITDA: ND

- ITT Inc. (NYSE: ITT) ("ITT") has acquired kSARIA Parent, Inc. ("kSARIA")
- Supports ITT's existing connector portfolio with highly complementary, customized solutions for harsh environments



EV: ND

EV / Revenue: ND EV / EBITDA: ND

- Harmonia Holdings Group, LLC ("Harmonia"), has received a strategic investment from Madison Dearborn Partners ("MDP")
- Accelerates Harmonia's journey to become the premier digital solutions provider, delivering advanced technologies to help the federal government

EV: ND

EV / Revenue: ND EV / EBITDA: ND

- Astrion Group ("Astrion"), a portfolio company of Brightstar Capital Partners, has acquired Axient, LLC ("Axient"), a portfolio company of Sagewind Capital
- Positions Astrion to significantly enhance its capabilities, increase opportunities for the combined employee base, expand its market presence, and deliver greater value to its customers



EV(1): \$125.0M

EV / Revenue: ND
EV / EBITDA: ND

- CTS Corporation (NYSE: CTS) ("CTS") has acquired SyQwest, LLC ("SyQwest")
- Enhances CTS's diversification strategy by leveraging SyQwest's strong technical capabilities and expertise in underwater acoustic applications



Announced July 2024



has agreed to acquire



EV: \$1.0B

EV / Revenue: 2.0x EV / EBITDA: 14.4x

- Platinum Equity Advisors, LLC ("Platinum Equity") has agreed to acquire Héroux-Devtek Inc. (TSX: HRX) ("Héroux-Devtek")
- Enables Héroux-Devtek to leverage Platinum Equity's financial and operational resources to help growth both organically and through strategic acquisitions



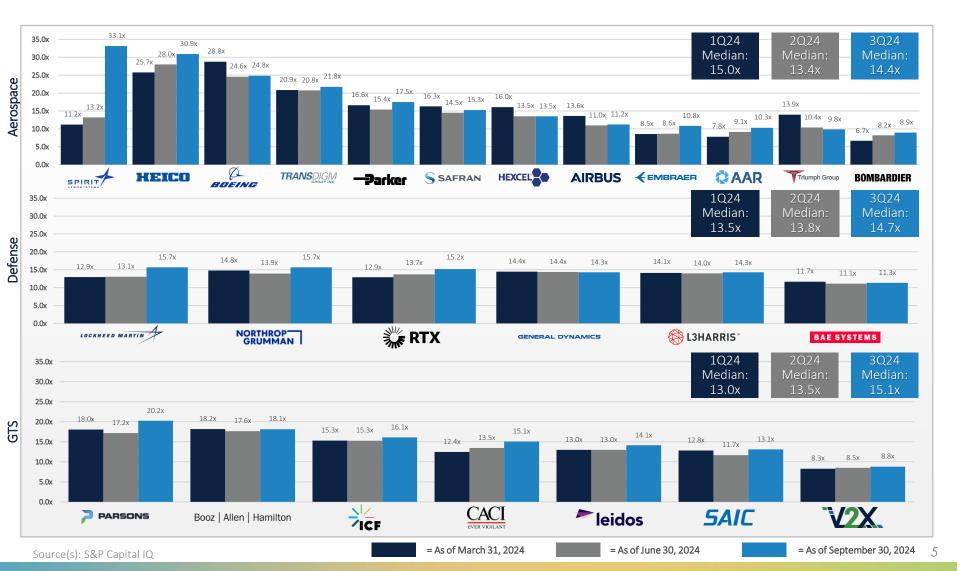
EV: \$737.0M EV / Revenue: ND EV / EBITDA: ND

- KBR Inc. (NYSE:KBR) ("KBR") has acquired LinQuest Corp ("LinQuest"), a portfolio company of MDP
- Strengthens KBR's capabilities across space, air dominance, and connected battlespace missions given LinQuest's heritage of supporting missioncritical programs for the U.S. Space Force, U.S. Air Force and other U.S. Department of Defense and intelligence agencies



### EV / NTM EBITDA Public Market Valuation Trends

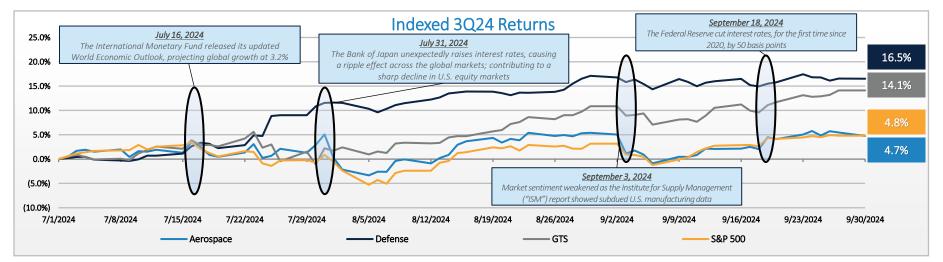
 Median public valuations increased across the Aerospace, Defense, and GTS sectors in 3Q24, driven by rising government spending, interest rate cuts, and strong investor sentiment





### **Equity Capital Markets Performance**

- The performance of the broader market improved throughout 3Q24, with Defense rising substantially, largely attributed to the increase in global defense spending due to heightened geopolitical tensions involving Russia and NATO
- All indices increased for the quarter, with GTS and Defense outperforming the S&P 500, while Aerospace trailed the broader market





Aerospace shares *trailed* the broader market in 3Q24, but investments in next-generation electric propulsion and sustainable aviation fuel ("SAF") are expected to drive long-term growth in the sector

Shares of *Embraer S.A.* (*BVMF: EMBR3*) increased by ~31.3% in 3Q24 after strong financial performance in 2Q24 and increased anticipation around new commercial aircraft orders for E2 jets and the KC390 military transport aircraft



Defense shares *outperformed* the broader market in 3Q24 as the FY2O25 National Defense Authorization Act was approved, allocating ~\$880 billion to fund the Department of Defense

Shares of RTX Corp (NYSE: RTX) increased by ~21.7% in 3Q24 following robust sales growth in 1H24 and a recent \$1.2 billion contract award to provide additional Patriot air & missile defense systems to Germany



### **Government Technology Services**

GTS shares *outperformed* the broader market in 3Q24 driven by optimism around AI and an emphasis on increased, technology-enabled efficiency across the U.S. federal government

Shares of *CACI International (NYSE: CACI) increased by* ~17.9% in 3Q24 due to solid earnings, stronger FY 2024 guidance, and a \$273 million award for providing intelligence expertise to the U.S. Central Command ("USCENTCOM")



### Aerospace Update

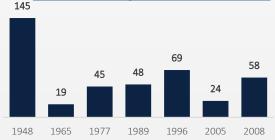
#### Boeing Strike and Implications for Supply Chain

A *strike* by more than *30,000 of Boeing's factory* workers targets its 737, 777, and 787 final assembly lines, affecting production at critical sites like Seattle and Charleston.

Members initially sought a 25% pay rise over four years, but escalated their demands to 40%, signaling increased discontent among workers. Boeing's new CEO faces significant pressure to stabilize relationships with stakeholders while managing the company's already complex supply chain issues.

Consensus is that this will be a short strike, well below the 58-day average. Boeing is in cash conservation mode with furloughs and shutting / slowing down some suppliers by ceasing to issue purchase orders on the 737, 767, and 777 programs. Another risk is the impact on Boeing's ability to finance suppliers if they lose their IG rating.

IAM Strikes at Boeing's Seattle / Wichita Locations



With suppliers already feeling the financial burden, further delays could create opportunities for M&A, particularly among distressed suppliers or those seeking to consolidate for stability.

### Surge of GPS Spoofing Attacks

Commercial pilots have raised concern over an increasing number of "GPS spoofing" incidents, during which they are sent bogus signals during flight.

GPS spoofing refers to the *deliberate transmission of* fake signals aimed at manipulating the perceived location of a receiver. Tactics like GPS spoofing have been used in war zones such as the *Middle* East and Ukraine to disrupt navigation and defense systems, including drones and missiles. Recently, commercial flights have increasingly been affected, with incidents rising from a few dozen in February to over 1,100 in August.

#### GPS Spoofing Scenario



Increased demand for GPS integrity and antispoofing technologies may drive M&A in the A&D cybersecurity sector. Companies offering secure communication and satellite navigation solutions could become attractive M&A targets as industries prioritize mitigating these emergent threats.

### Record Backlogs and Production Delays for Aircraft

Airbus and Boeing are both experiencing record backlogs, with Airbus having an order book of over 8,600 units, as Boeing has more than 5,600 units, reflecting strong demand amidst ongoing production challenaes.

Both companies are facing supply chain constraints, especially in key components such as engines, leading to delays in aircraft deliveries.

The rising demand for newer, more fuel-efficient aircrafts are driving up the order books, but production limitations are forcing airlines to extend the life of older fleets, further fueling the maintenance, repair, and overhaul (MRO) sector. To mitigate supply chain bottlenecks, *larger* aerospace players may look to acquire key suppliers. particularly in engine and components manufacturing to secure production targets.

### Production Statistics as of August 2024

	Airbus	Boeing
Deliveries	47	40
Net Orders	46	21
Gross	46	22
Backlog	-1	-19
Prod. Rate	65+	49+



## **Defense Update**

#### U.S. to Send Fresh Military Aid to Ukraine

The Biden administration announced more than \$8 billion in additional military assistance for Ukraine to help Kyiv defend against Russia. The latest package of aid brings the total amount of U.S. security assistance to Ukraine to more than \$60 billion since Russia's invasion in February 2022.

The aid package includes the first shipment of a precision-quided glide bomb with a range of up to 81 miles. The medium-range missile gives Ukraine a major upgrade to the weapons in use against Russian forces, enhancing operations from safer distances.

U.S. officials said this package will also include air defense missiles, munitions for High Mobility Artillery Rocket Systems ("HIMARS"), Javelins, and an array of other antiarmor missiles, counter-drone and counterelectronic warfare systems, and other equipment.

How Ukraine is Tapping the U.S. Arsenal



With the imminent presidential election, buvers are *treading carefully* when it comes to companies that have lots of Ukraine war funding exposure, as there could be dramatically different paths forward on future funding depending on the election outcome.

### Space Development Agency's ("SDA") Tranche 0 **Satellites Prove Key Capabilities**

The SDA recently showcased the success of its Tranche O satellite capabilities. These satellites, which began to be launched in 2023, have demonstrated critical functions in *missile tracking*, optical communications, and data transport in space. Key milestones were achieved, including forming an optical communications network in low Earth orbit and establishing Link 16 connections from space to military assets on the ground. Link 16 is a crucial real-time data exchange system used by U.S. forces and NATO allies, and the successful connection from space marks a major step forward in defense communications.

One of the most significant demonstrations involved a laser communication test where two SDA satellites, built by SpaceX, linked up within two *minutes*, meeting the agency's requirements. This connection highlights the SDA's ability to provide near-instantaneous communication in critical defense environments.

The success of Tranche 0 is expected to accelerate development for the next phase of SDA's satellite network, Tranche 1, which will build upon these technologies. As demand for advanced satellite capabilities grows, the demonstrated success of SDA's satellites is anticipated to drive M&A as companies seek to enhance their expertise in satellite communications and missile defense technologies.

### Senate Appropriators Urge Pentagon to Boost Commercial Space Integration

The U.S. Senate is urging the Pentagon and the broader intelligence community to accelerate the integration of commercial space technologies into defense operations. This push stems from concerns about delays in declassifying data from advanced satellite systems, like the High-Capacity, Find, Fix. Track, Target, Engage, and Assess system.

The Senate is advocating for studies *comparing* current acquisition methods with commercial alternatives, aiming to expedite the use of private sector innovations. To support this, increased funding has been allocated to projects such as the Commercial Space Office, designed to enhance collaboration between government and commercial space enterprises.

The *U.S. Space Force plays a critical role* in this evolving strategy, as the Senate's focus on leveraging the Space Force's capabilities alongside commercial solutions underscores the growing importance of space-based assets in national security.

### U.S. Space Force Budget Growth (GFY21 - GFY23)



This trend signals *significant M&A opportunities*, as defense firms seek to bolster their capabilities in the rapidly expanding space domain.



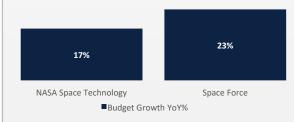
### **Government Technology Services Update**

### Space-related M&A Activity Rises in GTS Amid Rising Demand

M&A in the government technology sector has seen increased momentum in 2024, driven by a focus on space superiority. Strategic acquisitions, such as KBR's purchase of LinQuest and Astrion's acquisition of Axient, highlight the efforts of companies to align with federal initiatives aimed at strengthening space capabilities. These firms specialize in critical areas like satellite operations, missile defense, and advanced communications, which are essential for U.S. space dominance amid rising global competition.

As federal government agencies *prioritize space-capability investment, private sector firms are responding through acquisitions* that enhance their ability to meet federal demands. The deals position these companies to provide comprehensive solutions that align with government goals, fostering stronger public-private partnerships.

#### Relevant Space-related Budget Growth (GFY23-GFY24)



The U.S. is accelerating technological advancements to maintain space superiority and 2024's heavy M&A activity reflects a critical moment in this effort. These trends are expected to continue into 2025 as the U.S. seeks to remain ahead in space.

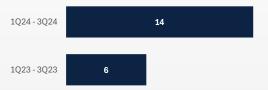
## GTS M&A Momentum in 2024 Accelerated by Public Strategic Buyers

Building on the momentum from early 2024, strategic M&A activity in the GTS sector has accelerated, driven by strategic buyers' desires to enhance capabilities in key areas like aerospace, defense, and digital technologies serving the U.S. federal government.

Public strategics were at the forefront of GTS M&A activity in 3Q24, highlighted by:

- KBR's acquisition of LinQuest
- CACI's purchase of Azure Summit
- Parsons' acquisition of BlackSignal Technologies
- General Dynamics Information Technology's ("GDIT")(1) acquisition of Iron EagleX

Increased M&A Activity from Public Strategic Buyers



The *strategic buyer-led transactions* highlight how public companies continue to use M&A as a tool for inorganic growth in 2024. These deals reflect a *broader industry trend driven by growing national security demands for advanced technologies* such as artificial intelligence and cybersecurity-related services.

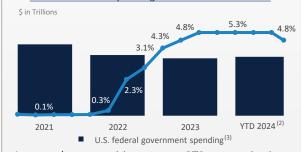
Strategic company M&A is expected to remain strong throughout the remainder of 2024 and into 2025, fueled by public players seeking inorganic growth in response to rapidly evolving federal requirements and market opportunities.

### Implications of Lower Interest Rates on Federal Government Spending & GTS

The Federal Reserve's September 18<sup>th</sup> decision to reduce interest rates by a half percentage point could impact federal government agency spending in 2025 and beyond, which will impact M&A in the GTS sector. With lower borrowing costs, both federal agencies and the private sector may find it easier to fund large-scale investments, including critical digital infrastructure upgrades in areas like defense and space technologies.

Although interest outlays are still projected to pressure U.S. federal government spending in the years to come, *easing rates are anticipated to free up government resources* for additional discretionary spending in 2025.

#### U.S. Government Spending & Fed Funds Rate Trend



As a result, competition among GTS companies is likely to increase, with firms positioning themselves to capture a larger share of federal investment while capitalizing on more favorable borrowing costs. The evolving fiscal environment sets the stage for a dynamic period in GTS M&A, as companies vie to provide advanced solutions to match the U.S. federal government's spending priorities.

- Source(s): Federal Reserve, Company Press Releases, Treasury.gov, USASpending.gov (1) GDIT is an operating subsidiary of General Dynamics (NYSE: GD)
- As of September 30, 2024
- Government spending figures are presented on a GFY basis



# **3Q24 Aerospace Transactions**

(\$ in millions)

Announced	I						EBITDA	EV / L	.TM
Date	Buyer / Investor	Target	Target Description	EV	Revenue	EBITDA	Margin	Rev. I	EBITDA
09/30/24	Precision Aviation Group (portco. of GenNx360 Capital Partners, L.P.)	Icon Aerospace, LLC	Provides maintenance, repair, and overhaul services for avionics, instruments, radios, and accessories across the aerospace market	ND	ND	ND	ND	ND	ND
09/30/24	Precision Aviation Group (portco. of GenNx360 Capital Partners, L.P.)	The Auxiliary Group, LLC	Provides auxiliary power units and a vertically integrated suite of maintenance, repair, and overhaul services for aerospace and defense markets	ND	ND	ND	ND	ND	ND
09/25/24	Godspeed Capital Management LP	BNP Associates, Inc.	Provides master planning, facility design, baggage handling, cargo system design, bidding assistance, project management, and construction administration services for the aerospace industry	ND	ND	ND	ND	ND	ND
09/19/24	Yingling Aircraft, Inc. (portco. of AE Industrial Partners, LP)	Bevan-Rabell, Inc.	Provides maintenance, repair, and overhaul and fixed-based operation services specializing in piston aircraft and small jets for private sector aerospace markets	ND	ND	ND	ND	ND	ND
09/12/24	Summit Park LLC	Excite Aircraft, Inc.	Provides flight training schools in the United States focused on serving full-time students who aspire to be pilots in the aerospace industry	ND	ND	ND	ND	ND	ND
09/05/24	Precise Systems, Inc. (portco. of Bluestone Investment Partners)	Tuscon Embedded Systems, LLC	Provides software engineering support for flight-critical systems and mission-critical software applications across aerospace and defense markets	ND	ND	ND	ND	ND	ND
09/05/24	Unical Aviation Inc (portco. of Platinum Equity)	eCube Solutions Ltd (portco. of Baird Capital)	Provides end-of-life aircraft recycling and transition services for global aircraft owners and operators across aerospace markets	ND	ND	ND	ND	ND	ND
09/04/24	Comply365, Inc. (portco. of Liberty Hall Capital Partners, L.P.)	Qualtero, Inc.	Provides training, compliance, and safety management solutions for global commercial aerospace and defense markets	ND	ND	ND	ND	ND	ND
08/29/24	Onex Corporation (TSX: ONEX)	Farsound Aviation Limited (portco. of AGIC Capital)	Provides bespoke supply chain solutions for the maintenance, repair, and overhaul sector across aerospace markets	ND	ND	ND	ND	ND	ND
08/26/24	StandardAero (portco. of The Carlyle Group)	Aero Turbine, Inc. (portco. of Gallant Capital Partners, LLC)	Provides overhaul, repair, and testing services for turbine engines and accessories across private sector and federal aerospace and defense markets	ND	ND	ND	ND	ND	ND
08/14/24	Trelleborg Sealing Solutions (subsidiary of Trelleborg AB (OM:TREL B))	Magee Plastics Company	Provides thermoplastic and composite products for aerospace, defense, and other industrial markets	ND	ND	ND	ND	ND	ND
08/14/24	McFarlane Aviation, Inc. (portco. of Vance Street Capital, LLC)	Aviation Products Systems, Inc.	Provides proprietary replacement wheel and brake components suitable for rugged environments across aviation markets	ND	ND	ND	ND	ND	ND
08/06/24	Signature Aviation (portco. of The Blackstone Group)	Dulles Jet Center	Provides a corporate hanger facility located at Washington Dulles International Airport with hanger space, office space, and a luxury passenger lounge for the aviation industry	ND	ND	ND	ND	ND	ND
07/29/24	SK Capital Partners	The North America Composites & Fuel Containment Division of Parker Hannifin Corp. (NYSE: PH)	Provides fuel containment solutions and engineered carbon fiber composite components for aerospace and defense markets	ND	\$350.0	ND	ND	ND	ND
07/25/24	IDEX Corp. (NYSE: IEX)	Mott Corp.	Provides sintered porous material structures and flow control solutions used in fluidic applications for aerospace and defense markets	\$1,000.0	ND	\$52.6	ND	ND	19.0x
07/19/24	Groupe DCM, Inc. (portco. of Thrust Capital Partners)	Koss Aerospace	Provides structural aircraft components and assemblies for private sector, aerospace, and defense markets	ND	ND	ND	ND	ND	ND



# 3Q24 Aerospace Transactions, cont.

(\$ in millions)

Announced							EBITDA	EV / I	.TM
Date	Buyer / Investor	Target	Target Description	EV	Revenue	EBITDA	Margin	Rev.	EBITDA
07/19/24	Groupe DCM, Inc. (portco. of Thrust Capital Partners)	Brampton Processing	Provides various value-added metal processing services for aerospace and defense markets	ND	ND	ND	ND	ND	ND
07/11/24	Platinum Equity, LLC	Héroux-Devtek Inc. (TSX: HRX)	Provides the design, manufacturing, repair, and overhaul of specialized landing gear solutions for international aerospace markets	\$1,000.1	\$489.5	\$69.6	14%	2.0x	14.4x
07/10/24	Signia Aerospace (portco. of Arcline Investment Management, L.P)	The Goodrich Hoist & Winch business of Collins Aerospace (subsidiary of RTX Corp. (NYSE:RTX))	Provides manufacturing and design of helicopter rescue hoists and cargo winches built to withstand extreme conditions for international civil and military markets	ND	ND	ND	ND	ND	ND
07/02/24	Boeing Co. (NYSE: BA)	Spirit AeroSystems, Inc. (NYSE: SPR)	Provides manufacturing of aerostructures specializing in fuselages, cockpits, wing sections, engine pylons, and nacelles for commercial aerospace and defense markets	\$8,249.5	\$6,319.3	(\$318.3)	(5%)	ND	ND



### **3Q24 Defense Transactions**

(\$ in millions)

Announced	l						EBITDA	EV/L	.TM
Date	Buyer / Investor	Target	Target Description	EV	Revenue	EBITDA	Margin	Rev.	EBITDA
09/30/24	Gogo, Inc. (NASDAQGS:GOGO)	Satcom Direct, Inc.	Provides global satellite voice and broadband data solutions for flight deck and cabin communications across aerospace and defense markets	\$636.2	\$485.0	\$82.5	17%	1.3x	7.7x
09/30/24	Ultralife Corp. (NASDAQGM: ULBI)	Electrochem Solutions, Inc. (subsidiary of Integer Holdings Corp. (NYSE: ITGR))	Provides design and manufacturing of power solutions specializing in lithium cells, custom battery packs, and advanced battery technologies for energy, defense, and other industrial markets	\$50.0	\$34.0	ND	ND	1.5x	ND
09/25/24	Codan Limited (ASX: CDA)	SKT2, LLC	Provides development and manufacturing of rugged, tactical communications technologies for private sector and defense markets	\$33.6	ND	ND	ND	ND	ND
09/23/24	CapZone Impact Investments, LLC	Alabama Shipyard, LLC	Provides maintenance, repair, overhaul, conversion, and shipbreaking services for commercial and defense markets	ND	ND	ND	ND	ND	ND
09/23/24	Leonardo S.p.A. (BIT: LDO)	GEM Elettronica SRL	Provides navigation systems, situational awareness, radar sensors, optronic and inertial sensors for naval and defense markets	\$50.9	\$35.5	ND	ND	1.4x	ND
09/19/24	Fairbanks Morse Defense (portco. of Arcline Investment Management)	The Naval Propulsors and Handling businesses of Rolls-Royce plc (LSE: RR.)	Provides a range of highly specialized propellers, waterjets, and handling systems for deployment and recovery of cargo from naval vessels across the U.S. Navy, U.S. Coast Guard, and various other naval applications	ND	ND	ND	ND	ND	ND
09/18/24	Bel Fuse, Inc. (NASDAQGS:BELF.A)	Enercon Technologies Ltd. (portco. of Fortissimo Capital)	Provides highly engineered power conversion and networking solutions for global aerospace and defense markets	\$400.0	\$111.0	\$36.1	33%	3.6x	11.1x
09/16/24	CACI International, Inc. (NYSE: CACI)	Azure Summit Technology, Inc.	Provides high-performance radio frequency ("RF") hardware, firmware, and software products with innovative, practical, and multifunction RF systems solutions for private sector and defense markets	\$1,275.0	\$440.0	\$110.0	25%	2.9x	11.6x
09/10/24	Kirtland Capital Partners	Actron Entities Inc.	Provides precision metal products, assemblies, and contract manufacturing services for components and sub-assemblies across aerospace and defense markets	ND	ND	ND	ND	ND	ND
09/09/24	Theon International plc (ENXTAM:THEON)	Harder Digital Sova doo (XBEL: HDSV)	Provides custom made Image Tubes and Gen I, Gen II, and Gen III Image intensifiers for private sector and international defense markets	\$37.5	ND	ND	ND	ND	ND
09/04/24	Prince Industries, Inc. (portco. of HC Private Investments)	Keystone Precision & Engineering, Inc.	Provides rapid prototyping, production machining, and mechanical assembly of precision parts for aerospace and defense markets	ND	ND	ND	ND	ND	ND
09/03/24	BAE Systems Plc (LSE: BA)	Kirintec Ltd.	Provides counter-Uncrewed Air Systems, counter-Improvised Explosive Devices, and other electronic warfare systems for various military platforms	ND	ND	ND	ND	ND	ND
09/03/24	T2S, LLC (portco. of Madison Dearborn Partners, LLC)	Flexitech LLC	Provides analysis, design, and manufacturing of spaceflight radio-frequency ("RF") communications systems and components for commercial and government satellite markets	ND	ND	ND	ND	ND	ND
08/28/24	Montage Partners, Inc.	Military Fasteners	Provides the procurement and distribution of mil-spec fasteners with one of the largest fastener part selections across aerospace and defense markets	ND	ND	ND	ND	ND	ND
08/22/24	HEICO Corp. (NYSE: HEI)	Aerial Delivery and Descent Devices divisions of Capewell Aerial Systems, LLC (portco. of Argosy Private Equity)	Provides the design, manufacture, and distribution of safety, tactical, parachute, and aerial delivery products for defense and public safety	ND	\$25.2	\$9.9	39%	ND	ND
08/19/24	Dover Corp., Inc. (NYSE: DOV)	Criteria Labs, Inc.	Provides radio frequency devices and microelectronic engineering solutions including amplifiers and multi-chip modules for space, aerospace, defense, and other industrial markets	ND	ND	ND	ND	ND	ND



## 3Q24 Defense Transactions, cont.

(\$ in millions)

Announced	I						EBITDA	EV / I	_TM
Date	Buyer / Investor	Target	Target Description	EV	Revenue	EBITDA	Margin	Rev.	<b>EBITDA</b>
08/15/24	Lockheed Martin Corp. (NYSE: LMT)	Terran Orbital Corp. (NYSE: LLAP)	Provides small satellite solutions, fully integrated operations, satellite design, scale manufacturing, launch planning, mission operations, and in-orbit support for space, aerospace, and defense markets	\$450.0	\$133.1	(\$96.7)	(73%)	3.4x	(4.7x)
08/14/24	Redwire Corporation (NYSE: RDW)	Hera Systems, Inc.	Provides Very Low Earth Orbit constellations and a highly-customizable geospatial intelligence platform for space, aerospace, and defense markets	ND	\$15.0	ND	ND	ND	ND
08/14/24	Rheinmetall AG (XTRA: RHM)	Loc Performance Products, Inc.	Provides machined components for automotive powertrains, track systems and suspension and final drives for the entire arsenal of U.S. Military tracked vehicles	ND	ND	ND	ND	ND	ND
08/12/24	Pexco, LLC (portco. of Odyssey Investment Partners, LLC)	Precise Aerospace Manufacturing, Inc.	Provides close tolerance custom molding with capabilities in injection, compression, transfer molded plastic, CNC machining and value-added assembly for aerospace and defense markets	ND	ND	ND	ND	ND	ND
08/07/24	Indra Sistemas S.A. (BME:IDR)	Deimos Space S.L.U. (subsidiary of Elecnor S.A. (BME: ENO))	$Provides \ satellite \ platforms \ and \ various \ systems \ integration \ solutions \ for \ aerospace, \ defense, \ space, \ and \ maritime \ markets$	ND	ND	ND	ND	ND	ND
08/06/24	Cerberus Capital Management, L.P.	Vivace International Corp.	Provides mission-critical propulsion tanks and ground support equipment for spaceflight systems, hypersonics, and launch vehicles across defense and private sector markets	ND	ND	ND	ND	ND	ND
08/01/24	American Superconductor Corp. (NASDAQGS: AMSC)	NWL, Inc.	Provides design and manufacturing of power supply equipment specializing in transformers, inductors, capacitors, and electrostatic precipitator products for defense and industrial markets	\$61.4	ND	ND	ND	ND	ND
08/01/24	ITT, Inc. (NYSE: ITT)	kSARIA Corp. (portco. of Behrman Capital)	Provides mission-critical connectivity solutions including optical fiber, copper, radio frequency or hybrid cable assemblies for aerospace and defense end markets	\$475.0	ND	ND	ND	ND	ND
07/29/24	Dexter Magnetic Technologies, Inc. (subsidiary of TSL Engineered Products, LLC (portco. of Tinicum Capital Partners))	Electron Energy Corp.	Provides manufacturing of rare earth magnets by utilizing precise control of magnetic properties for aerospace, defense, and medical end markets	ND	ND	ND	ND	ND	ND
07/29/24	CTS Corporation (NYSE: CTS)	SyQwest, Inc.	Provides a broad set of sonar and acoustic sensing solutions that aid in navigation, guidance, and situational awareness for destroyers, submarines, torpedoes, and autonomous underwater vehicles ("AUVs") across the U.S. naval defense market	\$125.0 <sup>(1</sup>	) ND	ND	ND	ND	ND
07/19/24	Loar Holdings Inc. (NYSE:LOAR)	Applied Avionics, Inc.	Provides sunlight readable, lighted pushbutton switches and indicators for avionics, naval shipboard or army ground control platforms	\$385.0	\$40.0	\$21.0	53%	9.6x	18.3x
07/17/24	Torrent Photonics (portco. of DBHCAP LLC)	Knight Optical Ltd.	Provides custom and catalog scientific optical components and sub-assemblies for private sector, international, and U.S. federal government scientific, defense, medical, pharmaceutical and optoelectronics markets.	ND	ND	ND	ND	ND	ND
07/18/24	Amphenol Corp. (NYSE: APH)	Outdoor Wireless Networks and Distributed Antenna Systems Businesses of CommScope Holding Company, Inc.	Provides base station antennas, radio frequency filters, microwave antennas, metro cell products, accessories and a wireless spectrum management business for government markets	\$2,100.0	ND	ND	ND	ND	ND
07/16/24	Blackstone Inc. (NYSE: BX)	Trystar, Inc (portco. of Goldner Hawn LP)	Provides portable and industrial electrical cable and electrical power panel equipment for public sector, healthcare, and industrial markets	ND	ND	ND	ND	ND	ND
07/08/24	ESCO Technologies, Inc. (NYSE: ESE)	The Signature Management and Power business of Ultra Maritime (subsidiary of Cobham Ltd. (portco. of Advent International Corp.))	Provides fully ruggedized power conversion and signature management solutions for both submarines and surface ships in the U.S. and U.K. naval defense markets	\$550.0	\$175.0	ND	ND	3.1x	ND
07/03/24	Nano Dimension Ltd. (NASDAQCM: NNDM)	Desktop Metal, Inc. (NYSE: DM)	Provides the manufacturing of 3D printing solutions specialiazing in advanced manufacturing, metallurgy, and robotics for a variety of industrial markets	\$222.0	\$189.0	(\$80.8)	(43%)	1.2x	(2.7x)



## 3Q24 Defense Transactions, cont.

(\$ in millions)

Announced							EBITDA	EV / I	.TM
Date	Buyer / Investor	Target	Target Description	EV	Revenue	EBITDA	Margin	Rev.	EBITDA
07/02/24	ON Semiconductor Corp. (NasdaqGS: ON)	SWIR Vision Systems, Inc.	Provides image sensor technology with short wavelength infrared capabilities for private sector and U.S. federal government defense markets	ND	ND	ND	ND	ND	ND
07/02/24	X-Bow Launch Systems Inc.	Spencer Composites Corp.	Provides composite and metallic structures utilizing thermoset and thermoplastic processes for both private sector and U.S. federal government defense markets	ND	ND	ND	ND	ND	ND



# **3Q24 Government Technology Services Transactions**

(\$ in millions)

Announced	i						EBITDA	EV / L	TM
Date	Buyer / Investor	Target	Target Description	EV	Revenue	EBITDA	Margin	Rev. E	BITD
09/26/24	CM Equity Partners, LP	Sabre Systems, Inc.	Provider of cutting edge capabilities and solutions in digital transformation, software and systems engineering, cybersecurity, C5ISR, and enterprise data management to the Department of Defense and U.S. federal civilian agencies in support of national security	ND	ND	ND	ND	ND	NI
09/24/24	Mythics, LLC (portco of One Equity Partners)	Three Wire Systems, LLC Technology Resale Division	Provides cyber services, DevSecOps, application modernization, and artificial Intelligence services to private sector and U.S. federal government defense, emergency response, and homeland security markets	ND	ND	ND	ND	ND	NI
09/19/24	Snowflake, Inc. (NYSE:SNOW)	Night Shift Development, Inc.	Provides data infrastructure and analytics solutions to private sector and U.S. federal government markets	ND	ND	ND	ND	ND	NI
09/18/24	Cydecor, Inc.	Artel, LLC (portco of TPG (NASDAQ:TPG))	Provides telecommunication services including network integration, information management and software applications development services for the Department of Defense and other federal customers	ND	ND	ND	ND	ND	NI
09/17/24	Strategic Innovation Group, LLC	Excelcion, LLC	Provides cybersecurity, DevSecOps, program management, financial management, and training solutions to private sector and U.S. federal government defense, emergency response, and homeland security markets	ND	ND	ND	ND	ND	NE
09/16/24	CACI International, Inc. (NYSE:CACI)	Azure Summit Technology, Inc.	Provides high-performance RF hardware, firmware, software products, and multi-function RF systems solutions for mission-critical applications in private sector and U.S. federal government defense markets	\$1,275.0	ND	ND	ND	ND	NE
09/11/24	Renovus Capital Partners, LP	QualX Corp.	Provides records and information management, digital transformation and business process improvement services to private sector and U.S. federal government civil, defense, and homeland security markets	ND	ND	ND	ND	ND	NE
09/10/24	Madison Dearborn Partners, LLC	Harmonia Holdings Group, LLC	Provides and develops information technology solutions for private sector and U.S. federal government civil and defense markets, along with solutions for artificial intelligence and machine learning, cybersecurity, cloud optimization, and data science and analytics	ND	ND	ND	ND	ND	NE
09/09/24	General Dynamics Information Technology, Inc. (NYSE:GD)	Iron EagleX, Inc.	Provides artificial intelligence/machine learning, cyber, software development and cloud services for the Special Operations Forces and the Intelligence Community	ND	ND	ND	ND	ND	NE
09/03/24	NexTech Solutions, LLC	Nomad Solutions, LLC	Provides government data and communication services, specializing in effective collaboration solutions and custom engineering and integration to resolve unique and complex business challenges experiences by the Department of Defense	ND	ND	ND	ND	ND	NE
08/27/24	DFW Capital Partners, Inc.	Bart & Associates, Inc. (portco of Battle Investment Group)	Provides information technology systems integration solutions to private sector and U.S. federal government defense and homeland security markets	ND	ND	ND	ND	ND	NE
08/22/24	Bluestone Investment Partners, LLC	Qualis Corp.	Provides advanced modeling, simulation, and testing services for private sector and U.S. federal government aerospace and defense markets	ND	ND	ND	ND	ND	NE
08/14/24	West 4th Strategy, LLC	Integrated Systems, Inc.	Provides software development and systems engineering, IT government, rapid modernization and management and business consulting support to the Internal Revenue Service, Securities and Exchange Commission and other federal agencies	ND	ND	ND	ND	ND	NE
08/08/24	Enlightenment Capital, LLC	Cryptic Vector, LLC	Provides full spectrum offensive cyber, electronic warfare, and secure radio frequency communications solutions for the Intelligence Community and Department of Defense	ND	ND	ND	ND	ND	NE
08/06/24	SIXGEN, Inc. (portco of Washington Harbour)	Boldend, Inc.	Provides software products that scale cyber capabilities to offset higher operational demands, ensure responsive delivery, and address organizational resource gaps for the U.S. national security community	ND	ND	ND	ND	ND	NE
07/30/24	Parsons Corp. (NYSE:PSN)	BlackSignal Technologies, LLC	Provides next-generation digital signal processing, electronic warfare, and cybersecurity built to counter near-peer threats	ND	ND	ND	ND	ND	NE



# 3Q24 Government Technology Services Transactions, cont.

(\$ in millions)

Announced	I						EBITDA	EV /	LTM
Date	Buyer / Investor	Target	Target Description	EV	Revenue	EBITDA	Margin	Rev.	EBITDA
07/30/24	CGI Federal, Inc. (NYSE:GIB)	Aeyon, LLC (portco of Enlightenment Capital)	Provides digital transformation and Artificial Intelligence Artificial Intelligence technologies, including data management, analytics, and intelligent automation for the U.S. federal government	NE	) ND	ND	ND	ND	ND
07/24/24	Astrion Group, LLC (portco of Brightstar Capital Partners)	Axient, LLC (portco of Sagewind Capital)	Provides high-end engineering and management support services for mission critical programs within key federal defense agencies responsible for maintaining technological superiority	NE	) ND	ND	ND	ND	ND
07/16/24	KBR, Inc. (NYSE:KBR)	LinQuest Corp. (portco of Madison Dearborn Partners)	Provider of engineering, acquisition and operations services for U.S. government communications, command and control, and information systems	\$737.0	) ND	ND	ND	ND	ND
07/08/24	Chenega Corp.	SecuriGence, LLC	Provider of cyber security solutions including cyber security, IT operations, project management, software development, and systems engineering for the U.S. federal government defense and intelligence markets	NE	) ND	ND	ND	ND	ND
07/05/24	Markon Solutions, LLC	Advanced Systems Engineering Corp.	Provider of management, systems engineering, finance, cybersecurity, and software development services to agencies	NE	) ND	ND	ND	ND	ND
07/02/24	SIXGEN, Inc. (portco of Washington Harbour)	Secure Enterprise Engineering, Inc.	Provider of disruptive cybersecurity system engineering, architecture, and operational capabilities for private sector and U.S. federal government defense markets	NE	) ND	ND	ND	ND	ND



# **Public Company Trading Analysis**

(\$ in millions, except per share amounts)

	Stock Price	% of 52	Market	Enterprise		LTM			CY2024E		EV/		EV / CY	
Aircraft and Engine OEMs	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
General Electric Company	\$188.58	98.8%	\$204,479	\$210,406	\$69,411	\$8,953	12.9%	\$37,408	\$8,141	21.8%	3.03x	23.5x	5.62x	25.8x
Airbus SE	146.35	75.9%	115,839	114,471	71,368	6,481	9.1%	76,349	8,781	11.5%	1.60x	17.7x	1.50x	13.0x
Safran SA	235.45	96.4%	98,976	98,637	27,576	5,701	20.7%	29,970	5,824	19.4%	3.58x	17.3x	3.29x	16.9x
The Boeing Company	152.04	56.8%	93,682	139,003	73,557	1,322	1.8%	73,586	1,861	2.5%	1.89x	NM	1.89x	NM
MTU Aero Engines AG	312.29	98.1%	16,809	17,348	6,063	74	1.2%	8,088	1,367	16.9%	2.86x	NM	2.14x	12.7x
Median		96.4%	\$98,976	\$114,471	\$69,411	\$5,701	9.1%	\$37,408	\$5,824	16.9%	2.86x	17.7x	2.14x	15.0x

	Stock Price	% of 52	Market	Enterprise		LTM			CY2024E		EV/	LTM	EV / CY	2024E
<u>Aerostructures</u>	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Hexcel Corporation	\$61.83	80.2%	\$5,054	\$5,768	\$1,850	\$348	18.8%	\$1,930	\$388	20.1%	3.12x	16.6x	2.99x	14.9x
Spirit AeroSystems Holdings, Inc.	32.51	87.7%	3,791	7,741	6,447	(530)	NM	6,633	(332)	NM	1.20x	NM	1.17x	NM
Triumph Group, Inc.	12.89	72.1%	997	1,804	1,209	148	12.3%	1,221	164	13.4%	1.49x	12.2x	1.48x	11.0x
Senior plc	2.05	83.5%	836	1,131	1,242	103	8.3%	1,348	138	NM	0.91x	11.0x	0.84x	8.2x
Median		81.9%	\$2,394	\$3,786	\$1,546	\$125	12.3%	\$1,639	\$151	16.8%	1.35x	12.2x	1.32x	11.0x



(\$ in millions, except per share amounts)

	Stock Price	% of 52	Market	Enterprise		LTM			CY2024E		EV/	LTM	EV / CY	
Aerospace Suppliers	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Howmet Aerospace Inc.	\$100.25	99.6%	\$40,917	\$44,037	\$7,093	\$1,665	23.5%	\$7,453	\$1,890	25.4%	6.21x	26.4x	5.91x	23.3x
Curtiss-Wright Corporation	328.69	98.5%	12,589	13,379	3,008	668	22.2%	3,048	644	21.1%	4.45x	20.0x	4.39x	20.8x
Woodward, Inc.	171.51	91.1%	10,232	10,875	3,247	622	19.2%	3,297	601	18.2%	3.35x	17.5x	3.30x	18.1x
Moog Inc.	202.02	98.1%	6,451	7,518	3,564	485	13.6%	3,607	480	13.3%	2.11x	15.5x	2.08x	15.6x
Ducommun Incorporated	65.83	98.6%	971	1,227	776	88	11.3%	787	118	15.0%	1.58x	13.9x	1.56x	10.4x
Héroux-Devtek Inc.	23.76	99.2%	800	952	484	69	14.2%	514	88	17.2%	1.97x	13.8x	1.85x	10.8x
Astronics Corporation	19.48	82.1%	683	882	741	25	3.4%	790	93	11.7%	1.19x	NM	1.12x	9.5x
Median		98.5%	\$6,451	\$7,518	\$3,008	\$485	14.2%	\$3,048	\$480	17.2%	2.11x	16.5x	2.08x	15.6x

	Stock Price	% of 52	Market	Enterprise _		LTM			CY2024E		EV/		EV / CY	
Aftermarket / MRO	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
TransDigm Group Incorporated	\$1,427.13	99.6%	\$80,078	\$98,612	\$7,606	\$3,774	49.6%	\$8,177	\$4,297	52.6%	12.97x	26.1x	12.06x	22.9x
HEICO Corporation	261.48	97.1%	31,406	33,849	3,780	984	26.0%	3,970	1,042	26.2%	8.95x	NM	8.53x	NM
Singapore Technologies Engineering Ltd	3.63	97.5%	11,327	15,748	7,936	1,020	12.9%	8,595	1,193	13.9%	1.98x	15.4x	1.83x	13.2x
AAR Corp.	65.36	85.6%	2,302	3,312	2,431	216	8.9%	2,540	283	11.1%	1.36x	15.3x	1.30x	11.7x
SIA Engineering Company Limited	1.89	98.8%	2,115	1,732	812	102	12.5%	910	61	6.8%	2.13x	17.0x	1.90x	28.2x
Median		97.5%	\$11,327	\$15,748	\$3,780	\$984	12.9%	\$3,970	\$1,042	13.9%	2.13x	16.2x	1.90x	18.1x



(\$ in millions, except per share amounts)

Defense Primes	Stock Price 09/30/24	% of 52 Week High	Market Cap	Enterprise Value	Rev.	LTM EBITDA	Margin	Rev.	CY2024E EBITDA	Margin	EV / Rev.	LTM EBITDA	EV / CY Rev.	2024E EBITDA
RTX Corporation	\$121.16	97.9%	\$160,910	\$200,161	\$72,417	\$9,217	12.7%	\$79,401	\$12,690	16.0%	2.76x	21.7x	2.52x	15.8x
Lockheed Martin Corporation	584.56	99.9%	139,335	156,069	71,069	10,227	14.4%	71,234	9,803	13.8%	2.20x	15.3x	2.19x	15.9x
General Dynamics Corporation	302.20	97.5%	82,904	92,661	44,946	5,131	11.4%	47,943	5,941	12.4%	2.06x	18.1x	1.93x	15.6x
Northrop Grumman Corporation	528.07	98.8%	77,228	92,122	40,764	4,304	10.6%	41,322	5,711	13.8%	2.26x	21.4x	2.23x	16.1x
BAE Systems plc	16.59	87.4%	49,705	60,052	31,036	4,091	13.2%	36,965	4,989	13.5%	1.93x	14.7x	1.62x	12.0x
L3Harris Technologies, Inc.	237.87	96.9%	45,125	57,894	20,765	3,686	17.8%	21,245	3,963	18.7%	2.79x	15.7x	2.73x	14.6x
Median		97.7%	\$80,066	\$92,392	\$42,855	\$4,718	13.0%	\$44,632	\$5,826	13.8%	2.23x	16.9x	2.21x	15.7x

	Stock Price	% of 52	Market	Enterprise		LTM			CY2024E		EV/	LTM	EV / CY	2024E
<u>Defense Systems</u>	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Safran SA	\$235.45	96.4%	\$98,976	\$98,637	\$27,576	\$5,701	20.7%	\$29,970	\$5,824	19.4%	3.58x	17.3x	3.29x	16.9x
Kongsberg Gruppen ASA	98.00	91.9%	17,200	17,123	4,218	625	14.8%	4,506	711	15.8%	4.06x	27.4x	3.80x	24.1x
Huntington Ingalls Industries, Inc.	264.38	88.3%	10,368	13,238	11,775	1,160	9.9%	11,751	1,083	9.2%	1.12x	11.4x	1.13x	12.2x
AeroVironment, Inc.	200.50	89.5%	5,615	5,581	754	106	14.1%	783	131	16.7%	7.40x	NM	7.13x	NM
Median		90.7%	\$13,784	\$15,180	\$7,997	\$893	14.5%	\$8,129	\$897	16.2%	3.82x	17.3x	3.55x	16.9x



(\$ in millions, except per share amounts)

Defense Electronics / Comm.	Stock Price 09/30/24	% of 52 Week High	Market Cap	Enterprise Value	Rev.	LTM EBITDA	Margin	Rev.	CY2024E EBITDA	Margin	EV / Rev.	LTM EBITDA	EV / CY Rev.	2024E EBITDA
Teledyne Technologies Incorporated	\$437.66	97.7%	\$20,476	\$22,835	\$5,552	\$1,342	24.2%	\$5,614	\$1,358	24.2%	4.11x	17.0x	4.07x	16.8x
Hensoldt AG	32.86	66.1%	3,795	4,856	2,111	242	11.5%	2,533	442	17.4%	2.30x	20.1x	1.92x	11.0x
Kratos Defense & Security Solutions, Inc.	23.30	96.8%	3,518	3,514	1,126	81	7.2%	1,145	107	9.3%	3.12x	NM	3.07x	NM
Mercury Systems, Inc.	37.00	86.6%	2,202	2,689	835	(32)	NM	836	57	6.8%	3.22x	NM	3.22x	NM
Viasat, Inc.	11.94	41.0%	1,526	7,398	4,630	597	12.9%	4,530	1,518	33.5%	1.60x	12.4x	1.63x	4.9x
Comtech Telecommunications Corp.	4.81	36.9%	137	481	563	51	9.0%	545	54	9.9%	0.85x	9.5x	0.88x	8.9x
Median		76.3%	\$2,860	\$4,185	\$1,618	\$162	11.5%	\$1,839	\$275	13.7%	2.71x	14.7x	2.49x	9.9x

	Stock Price	% of 52	Market	Enterprise		LTM		CY2024E			EV/	LTM	EV / CY	/2024E
Homeland Security	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Smiths Group plc	\$22.48	91.7%	\$7,714	\$8,016	\$4,022	\$690	17.1%	\$4,169	\$837	20.1%	1.99x	11.6x	1.92x	9.6x
MSA Safety Incorporated	177.34	88.4%	6,979	7,470	1,818	480	26.4%	1,848	474	25.7%	4.11x	15.6x	4.04x	15.8x
OSI Systems, Inc.	151.83	95.7%	2,516	2,973	1,539	231	15.0%	1,596	267	16.7%	1.93x	12.9x	1.86x	11.2x
Smith & Wesson Brands, Inc.	12.98	71.9%	582	654	510	76	14.9%	540	99	18.3%	1.28x	8.6x	1.21x	6.6x
Median		90.0%	\$4,747	\$5,222	\$1,678	\$355	16.1%	\$1,722	\$370	19.2%	1.96x	12.3x	1.89x	10.4x



(\$ in millions, except per share amounts)

	Stock Price	% of 52	Market	Enterprise		LTM			CY2024E		EV/		EV / CY	
Government Services	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Leidos Holdings, Inc.	\$163.00	99.8%	\$21,958	\$26,352	\$16,008	\$1,933	12.1%	\$16,294	\$1,933	11.9%	1.65x	13.6x	1.62x	13.6x
Booz Allen Hamilton Holding Corporation	162.76	99.0%	21,027	24,354	10,949	1,193	10.9%	11,539	1,235	10.7%	2.22x	20.4x	2.11x	19.7x
CACI International Inc	504.56	100.0%	11,254	13,039	7,660	792	10.3%	7,814	849	10.9%	1.70x	16.5x	1.67x	15.4x
Parsons Corporation	103.68	99.3%	11,009	11,989	6,119	491	8.0%	6,530	590	9.0%	1.96x	24.4x	1.84x	20.3x
SAIC	139.27	95.9%	6,897	9,174	7,297	643	8.8%	7,403	689	9.3%	1.26x	14.3x	1.24x	13.3x
ICF International, Inc.	166.79	97.8%	3,128	3,757	1,986	216	10.9%	2,062	228	11.1%	1.89x	17.4x	1.82x	16.5x
V2X, Inc.	55.86	95.9%	1,742	2,890	4,125	231	5.6%	4,238	310	7.3%	0.70x	12.5x	0.68x	9.3x
Median		99.0%	\$11,009	\$11,989	\$7,297	\$643	10.3%	\$7,403	\$689	10.7%	1.70x	16.5x	1.67x	15.4x

	Stock Price	% of 52	Market	Enterprise		LTM			CY2024E		EV/	LTM	EV / CY	′2024E
Government Technology Software	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Palantir Technologies Inc.	\$37.20	97.4%	\$83,308	\$79,655	\$2,479	\$325	13.1%	\$2,759	\$1,001	36.3%	NM	NM	28.87x	NM
Tyler Technologies, Inc.	583.72	97.5%	24,909	25,295	2,029	356	17.5%	2,137	575	26.9%	12.47x	NM	11.84x	NM
BigBear.ai Holdings, Inc.	1.46	30.4%	365	499	147	(29)	NM	172	(7)	NM	3.39x	NM	2.91x	NM
Telos Corporation	3.59	71.4%	259	190	135	(31)	NM	106	(19)	NM	1.41x	NM	1.80x	NM
Median		84.4%	\$12,637	\$12,897	\$1,088	\$148	15.3%	\$1,154	\$284	31.6%	3.39x	NM	7.37x	NM



(\$ in millions, except per share amounts)

	Stock Price	% of 52	Market	Enterprise		LTM		CY2024E in Rev. EBITDA Mar			EV/		EV / CY	
<u>Diversified Government</u>	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Accenture plc	\$353.48	91.2%	\$221,414	\$221,405	\$64,896	\$12,202	18.8%	\$65,912	\$12,436	18.9%	3.41x	18.1x	3.36x	17.8x
International Business Machines Corporation	221.08	98.6%	203,647	249,872	62,363	14,625	23.5%	63,194	15,397	24.4%	4.01x	17.1x	3.95x	16.2x
CGI Inc.	115.19	97.0%	25,938	27,318	10,611	1,897	17.9%	10,848	2,202	20.3%	2.57x	14.4x	2.52x	12.4x
Maximus, Inc.	93.16	99.1%	5,606	6,794	5,250	584	11.1%	5,288	625	11.8%	1.29x	11.6x	1.28x	10.9x
ASGN Incorporated	93.23	87.6%	4,177	5,150	4,275	433	10.1%	4,126	452	11.0%	1.20x	11.9x	1.25x	11.4x
DLH Holdings Corp.	9.36	53.2%	133	310	401	43	10.8%	407	43	10.6%	0.77x	7.1x	0.76x	7.2x
Median		94.1%	\$15,772	\$17,056	\$7,931	\$1,241	14.5%	\$8,068	\$1,413	15.3%	1.93x	13.2x	1.90x	11.9x

	Stock Price	% of 52	Market	Enterprise		LTM		CY2024E			EV/	LTM	EV / CY	2024E
Engineering & Construction	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Jacobs Solutions Inc.	\$130.90	83.7%	\$16,264	\$19,386	\$16,949	\$1,476	8.7%	\$14,518	\$1,155	8.0%	1.14x	13.1x	1.34x	16.8x
AECOM	103.27	98.7%	13,845	15,540	15,837	1,072	6.8%	16,337	1,110	6.8%	0.98x	14.5x	0.95x	14.0x
Tetra Tech, Inc.	47.16	97.7%	12,623	13,467	4,235	568	13.4%	4,584	601	13.1%	3.18x	23.7x	2.94x	22.4x
KBR, Inc.	65.13	93.7%	8,666	10,346	7,173	738	10.3%	7,594	848	11.2%	1.44x	14.0x	1.36x	12.2x
Babcock International Group PLC	6.33	82.2%	3,191	3,752	5,545	402	7.3%	5,949	579	9.7%	0.68x	9.3x	0.63x	6.5x
Median		93.7%	\$12,623	\$13,467	\$7,173	\$738	8.7%	\$7,594	\$848	9.7%	1.14x	14.0x	1.34x	14.0x



(\$ in millions, except per share amounts)

	Stock Price	% of 52	Market	Enterprise		LTM			CY2024E		EV/	LTM	EV / CY	2024E
<u>Space</u>	09/30/24	Week High	Сар	Value	Rev.	EBITDA	Margin	Rev.	EBITDA	Margin	Rev.	EBITDA	Rev.	EBITDA
Rocket Lab USA, Inc.	\$9.73	94.6%	\$4,832	\$4,809	\$327	(\$141)	NM	\$425	(\$100)	NM	14.72x	NM	11.33x	NM
Redwire Corporation	6.87	83.5%	457	646	292	(9)	NM	309	12	4.0%	2.21x	NM	2.09x	NM
Virgin Galactic Holdings, Inc.	6.10	11.2%	174	(110)	11	(423)	NM	6	(326)	NM	NM	0.3x	NM	0.3x
Momentus Inc.	0.44	7.4%	7	14	3	(67)	NM	NA	NM	NM	4.41x	NM	NM	NM
Median		47.3%	\$315	\$330	\$151	(\$104)	NM	\$309	(\$100)	4.0%	4.41x	0.3x	6.71x	0.3x



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